President's report HENRY FARM TENNIS CLUB

Annual General Meeting October 19, 2019

I wish to welcome all of you who took time away from your family to attend the Club's Annual General Meeting.

My name is Bernard Assouad and, for those who don't know me, I am the President of the Club. I would like to start my report by presenting the members of the Club Executive and members at large that, I am sure you have met throughout the season:

In alphabetical order:

- Jasmin Carleton
- Joseph Ceneda could not make it today
- Beatrice Challer
- Carol Dunn
- Lorraine Gray
- Vijay Kandeth
- John Mowat
- Elena Osina
- Jose San Juan
- Ed Wilson

I would like to thank them all for the success of the Club. All are unpaid volunteers, without whose dedication, enthusiasm and loyalty a Club like ours cannot exist, let alone survive and flourish; they spend countless personal hours to serve the Club and its members. So, a heartfelt thank you. (Applause)

I will let in a minute a number of the Executive members present their report in those areas they are responsible for.

Let me start will start with the **Membership Report**. This year, we has 190 members in total, 123 adults and 37 juniors, about the same as last year. Henry Farmers represented 58% of the membership, again in line with last year. Despite a stagnation in membership count and associated revenues, we were able to generate a healthy financial surplus that will be covered by Jose and through initiatives that Jasmin will cover.

As in previous years, our website helped us manage the operations of the Club. There were over 1300 individual on-line court bookings, about 7 per day; I believe no other tennis club in the immediate neighbourhood has a similar on-line booking system. This helps managing the courts usage and avoiding members disappointments.

And we continued to offer through our website the option to register and pay on-line; this continued to be quite popular with over 90 % of the registrations were made on-line. We had our share of challenges with the Paypal payment system, but these was resolved after a couple of months of haggling with Paypal.

Our communications Director, Vijay Kandeth, has posted on the Club's Facebook account a number of photos of our activities this year. I encourage you, if you have a Facebook account, to follow HFTC and like it. In this was more activity is generated and hopefully, more of your Facebook friends can follow what is happening at HFTC and maybe join the Club.

Our courts available capacity was effectively utilized to generate other income: rentals, OTA tournaments, etc. This income stream nicely supplements our membership fee revenue.

Our Pro John Mowat succeeded in finally establishing contact with the St Timothy School, and the Club was able to host a number of tennis lessons for students of the more senior grades. We hope to continue next year and with other schools as well. Well done, John.

Now I will let Jose cover the Club financial results.

Next, Ed Wilson will cover the External Leagues in which the Club participated.

Next Elena will cover our internal House League.

Now, Jasmin will cover the OTA tournaments we hosted this tear.

Next, Kevon will cover the Club facilities.

I would like to also cover a number of other in-house activities. Carol Dunn ran a beginners network on Tuesday evenings aimed primarily at the shy section of our membership (ladies...?). On Mondays and Wednesday mornings, Jasmin Carleton, in conjunction with Joe Hunt and Martin Jaeger, ran a Kaffee klatsch (basically a drop-in program with a heavy dose of socializing, fueled by Jasmin's delicious home-made muffins) and it attracted a few players, members and non-members. I wish to thank Carol, Jasmin, Joe and Martin.

Any questions so far on the various reports?

Almost all of the current members of the Executive Board and members at large have agreed to continue in their current capacities next year, with the exception of Joseph Ceneda who resigned.

As a result we now have the Membership and the Secretary positions open. Would any one be willing to stand to be elected for either of these two positions?

Proposed Executive Board composition for 2020

Officers	
President	Bernard Assouad
Vice-president	Vijay Kandeth
Treasurer	Jose San Juan
Secretary	TBD
Membership	TBD

<u>Directors</u>	
Club Pro	Ed Wilson
Club Pro	John Mowat
Promotion and Communications	Vijay Kandeth
Social	Beatrice Challer
Grounds	Kevon Regert
Members at large	Jasmin Carleton, Lorraine Gray, Elena Osina
Beginners' network	Carol Dunn

In conclusion, I wish to thank again the members of the Executive for their dedication. I also wish everybody a pleasant and safe winter and I hope to see everybody back at the Club next year.

Thank you.

I will now open the floor to questions.

I call to adjourn this meeting.